

REQUEST FOR EXPRESSIONS OF INTEREST (EOI) THE WEST BAY BEACHES AND AL SAFLIYA ISLAND DEVELOPMENT

REQUEST FOR EXPRESSIONS OF INTEREST (EOI)

Qatar Tourism (the "Contracting Authority") through the Public Works Authority (Ashghal) is planning a Design, Build, Finance, Operate, Maintain and Transfer ("DBFOMT") tender for the development of the West Bay Beaches and Al Safliya Island Development (the "Project") as a Public Private Partnership (PPP).

The Contracting Authority is looking for a suitable private sector developer / operator (the "Project Company") with international and/or regional experience to develop and operate five (5) beachfront plots in the West Bay Area along with Al Safliya Island (the "Project") which will feature a range of offerings including accommodation, Food & Beverage, and leisure activities:



Figure 1: Project Sites with associated plot No

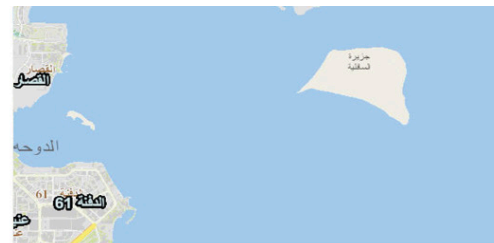


Figure 2: Al Safliya Island: Plot # TBD

The developer will be fully responsible for the Design, Build, Finance, Operation and Maintenance of the facilities over a period of 25 years, but subject to revision if required.

The plots allocated will be leased from the Government on a nominal rent basis.

The purpose of this Request for EOI is to invite competent Qatari, regional and international companies and consortia, capable of delivering the Project, to participate in the tender process and to indicate their interest in the Project by submitting an EOI.

Please be advised that a Bidder Day will be held at a later stage of the procurement process to provide further information and to answer questions from potential interested parties on the Project.

SCOPE OF SERVICES:

The scope of services for the Project will include but not be limited to:

- Design
- Construction
- Project Financing

- Operation and Maintenance (Hard & Soft Facilities Management)
- Transfer back to the Contracting Authority

EXPRESSION OF INTEREST DOCUMENT (EOI)

Interested parties are invited to download the Expression of Interest document which includes the Expression of Interest Acknowledgement Form and the Anti-Corruption and Confidentiality declaration as well as the Information Sheet required from interested parties with a track-record of extensive and relevant experience in the design, build, finance, operation and maintenance of similar projects. All documents, along with a valid Commercial Registration, are to be returned by Sunday 22nd June 2025 at 1:00 pm (local Doha time, GMT +3:00) in soft copy to: **eo@ashghal.gov.qa**

Bidders will need SFTP Client application to download the Document. Please find below link to Download SFTP Client (WinSCP – Free to Use).

<https://www.linode.com/docs/tools-reference/file-transfer/transfer-files-with-winscp-on-windows>

After download, please install and use the same application to download the Documents, which can be downloaded using the given user name and password:

FTP Server IP: 213.130.100.91
User Name: eoi-wbalsi
Password: eoiwb123
Port: 22

During the Expression of Interest period, interested companies shall visit Ashghal's website and email frequently for updates, EOI circulars and/or addenda, if any.

SUBMISSION OF THE EXPRESSIONS OF INTEREST

All submissions shall be addressed to:

Public Works Authority - Engineering Services Department Manager
ASHGHAL Tower 3 - Ground Floor
P.O. BOX: 22188
Doha, State of Qatar

All enquiries are to be directed to:

Engineering Services Department Manager | E-mail : eo@ashghal.gov.qa